

Request for Proposal ('RFP')
Operation and management of the Medical Facility
at Bengaluru International Airport

Name and address of BIAL:

Bangalore International Airport Limited
Administration Block, Alpha 2
Bengaluru International Airport
Devanahalli, Bangalore 560 300, India
Phone: +91 80 6678 2520; Fax: +91 80 6678 3360

DISCLAIMER

1. The information contained in this RFP document or subsequently provided to the applicant/s whether verbally or in documentary form or in any other form by or on behalf of BIAL or any of their employees is provided to the Bidder on the terms and conditions of this RFP only.
2. This RFP is neither an agreement nor an offer by BIAL to the respective bidder or to any other person. The object of this RFP is to enable interested parties to provide such information that shall be useful in the formulation of their proposal pursuant to this RFP.
3. BIAL and its employees make no representation or warranty and shall have no liability to any person including any bidder under any law, statute, rules or regulation or tort or unjust enrichment or otherwise for any loss, damage, cost or expenses which may arise from or be incurred or suffered on account of anything contained in this RFP or otherwise.
4. BIAL may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment, criteria or assumption contained in the RFP.
5. The issue of this RFP does not imply that BIAL is bound to select a bidder or to appoint the selected bidder, as the case may be, and the BIAL reserves the right to reject all or any of the proposals without assigning any reasons whatsoever. This RFP may be withdrawn or cancelled by BIAL at any time without assigning any reasons thereof.
6. BIAL reserves the right to issue amendments to the RFP by issue of an addendum, at any stage, without liability or any obligation for such invitation and without assigning any reason. This RFP does not give rise to any rights in rem and is not an offer or an invitation to offer.
7. The bidder shall bear all its costs associated with or relating to the preparation and submission of its Proposal including but not limited to preparation, postage, or any

other costs incurred in connection with or relating to its proposal and BIAL shall not be liable to pay such cost incurred by the bidder.

8. BIAL reserves the right to accept or reject any or all proposals; qualify or disqualify any or all bidders' without giving any reason, and is not obliged to correspond with any bidder in this regard. Further, BIAL reserves the right to relax, change, review, revise or/and cancel the eligibility criteria and the RFP process, at any time, without prior notice or without assigning any reason whatsoever. This invitation for RFP does not give rise to any right in rem, and is not an offer or invitation to offer.
9. BIAL will not entertain any claim for expenses in relation to the preparation of any proposal pursuant hereto.

SECTION - I

1. INTRODUCTION

1.1 The Bengaluru International Airport

Bangalore International Airport Limited (“**BIAL**”) is the owner and operator of the Bengaluru International Airport (the “**Airport**”) in Bangalore. It is designed in a modular manner so as to facilitate easy expansion based on the current and future growth of air traffic demand. This project is the first international airport in India built, owned and operated under a public-private partnership model with private shareholders holding a majority stake.

The Greenfield airport commenced its commercial operations on 24th May, 2008. BIAL is committed to establish the Airport as India’s leading airport in terms of quality and efficiency. To achieve this goal, BIAL is looking for a medical service provider for providing 24x7x365 medical services at Airport. BIAL hereby invites qualified companies/hospital to participate in the tender.

The Airport is built and is being operated at best international standards. The aviation infrastructure will be constantly expanded in line with the growth of the cargo and passengers traffic. BIAL is committed to establish the Bengaluru International Airport as India’s leading airport in terms of quality and efficiency and set a benchmark for the future development of Indian airports.

Amongst others, recently, BIAL has been awarded the prestigious “**Best Airport India**” award by Skytrax World Airport Awards in Copenhagen, Denmark on 30th March, 2011. Besides, BIAL is the first airport in the Asia-Pacific and Word’s 2nd airport to have a certified Business Continuity Management System as per BS25999:2-2007 standards.

Further information on the upcoming new-and-improved Airport can be viewed at www.bengaluruairport.com

The Airport is built on a covering area of approximately 4000 acres. It is situated on the Bangalore - Hyderabad National Highway-7. The distance to the central business district of Bangalore is approximately thirty (30) km.

1.2 Concession Agreement

BIAL has entered into a Concession Agreement with the Government of India, whereby the Government of India has granted the exclusive right and privilege to BIAL to carry out the development, design, financing, construction, operation and management of the Airport for a period of thirty years from the airport opening date with an option to extend for another thirty years.

The Government of India, represented by the Ministry of Civil Aviation, is committed to equal treatment and non-discrimination of all international airports in India and to renew constantly the bilateral agreements for the Airport. The Airport has the mandate to operate both during the day as well as at night.

1.3 Air Traffic Growth

India's economy has experienced a remarkable growth trend in the past several years. Analysts predict GDP growth rates of six (6%) to ten (10%) percentage per annum for the next ten (10) to fifteen (15) years. Karnataka's growth levels are seen above the national level, mainly owing to the positive development of Bangalore as the Silicon Valley of India, and also the strong growth of other sectors like information technology & information technology enabled services, Retail, Pharmaceuticals and Biotechnology etc. The economic success of Bangalore and the growing income of its citizens have significantly increased the demand for air travel.

Globally aviation tends to grow at twice the rate of the GDP of the respective economy. Due to liberalizing aviation policies of the Honorable Government of India as well as the increasing integration of India in the global economy, the Indian aviation industry has grown even faster and is likely to continue to do so.

BIAL is the fastest growing Indian metro airport, specifically in international traffic, and has had maintained the same growth rate for the last three years. The total number of passengers for the year 2011 at Bangalore approximately stood at eleven (11) Million and Bangalore Airport traffic is growing both in terms of domestic and international passenger.

2. AIRPORT INFRASTRUCTURE

2.1 Master Plan of Bengaluru International Airport

The Master Plan of the new Bangalore International Airport has been developed to fulfil the need for an operationally efficient and passenger friendly airport for Bangalore. It ensures that the size and capacity of the Airport facilities can be gradually expanded based on the passenger and cargo growth and allocates enough land to develop the Airport up to a capacity of fifty five (55) million passengers a year.

SECTION - II

1. OBJECTIVE

Healthcare of the Airport users is crucial and also a mandatory requirement at any airport to reduce the impact of any disaster, including aircraft crash or otherwise.

2. SCOPE

The successful bidder shall immediately start managing and operating the single bedded Medical Facility/Service at the existing Passenger Terminal Building (PTB), Pharmacy located at PTB, providing and maintaining regular supply of medicines for the medical inspection room located at Aircraft Rescue and Fire Fighting premises, providing professionally qualified paramedic for the operation of ambulances owned by BIAL and also provide minimum one (01) number of dedicated and fully equipped cardiac ambulance(s) ('Facility/ Service') in the Airport. The successful bidder shall provide medical services to the Airport users, in the earmarked area for the purpose and shall also depute required numbers of qualified medical practitioners, support staff at the Airport and shall enter into an agreement with BIAL to this effect. The successful bidder shall act as single point of contact for all medical requirements at the airport; also provide disaster management and shall attend all medical emergencies at airport with complete medical requirements as per the guidelines of International Civil Aviation Organisation & Directorate General of Civil Aviation.

2.1 Minimum Development Obligations (Essential Facilities)

BIAL will grant permissive right to the successful bidder and will provide approximate space of forty eight (48) sqm, and the successful bidder shall assume services, operate and manage the Facility/ Service, on or before **02nd April, 2012**, at the Airport within the premises so given. The Facility/ Service shall be operated as per the International standards / Indian Public Health Standard (IPHS) and shall employ qualified staff for operating the Facility/ Service.

BIAL will provide only the required covered space with utility points for operating the Facility/Service and the successful bidder shall install required furniture and fixtures and shall bear the cost for the same. Further, the successful bidder shall procure and bring all necessary equipment and machinery, furniture, ambulance(s) and medicines for operating the Facility/ Service at Airport, at its own cost and expense. All the furniture, fixtures, equipment and machinery shall be maintained as per the international standards at its own cost.

The successful bidder, on monthly basis, shall pay, to BIAL, license fee for granting right to manage and operate the Facility/ Service at Airport and shall also pay the utility charges for the consumption of water, power, housekeeping, telephone, internet etc., at actuals.

2.2 Future development plans at Airport

- 2.2.1 The existing passenger terminal building is being expanded to accommodate the estimated growth in the passenger traffic.
- 2.2.2 Upon completion of the terminal expansion and within a period of eighteen (18) months from the commissioning of the existing medical facility, BIAL intends to expand the medical Facility/ Service and there will be availability of approximately ninety (90) Sqm of additional space for such expansion and in the expanded Facility/Service, BIAL intends to provide general medical services and other related and allied medical services to the airport users and such medical services in the expanded medical Facility/Services shall be finalised only with the written consent of BIAL.
- 2.2.3 In the event of expansion of the medical Facility/ Service as envisaged above, BIAL will give the right of first refusal to the successful bidder.
- 2.2.4 In the event, the successful bidder is willing to take up the expanded Facility /Service; the successful bidder shall pay revenue share/license fee, as mutually decided and agreed between the parties. In addition, for the expanded medical Facility/Services the successful bidder, will be allowed to collect the service charges for the services rendered to the users and such charges will be decided only in consultation with BIAL. Further, for the expanded Facility/Service, the successful bidder shall appoint additional number of qualified professional, support staff, ambulance/s etc., at its own cost and expenses and the successful bidder shall maintain the expanded Facility/ Service at its own cost and at any point of time the successful bidder shall not ask BIAL to contribute for the same.

For such expansion of the medical Facility/Services, BIAL will provide only the bare shell premises and the successful bidder shall design and install the interiors as well as finance, manage and operate the expanded Facility/ Service. The location of such additional space will be decided and determined solely by BIAL.

2.3 Obligations of the Successful Bidder

The successful bidder shall:

- a) operate and manage the Facility/ Service at the Airport at its own cost;
- b) appoint and roster professionally qualified one doctor/physician, one trained nurse, one pharmacist, and appropriate number of supporting staff for round the clock operation of the Facility/ Service and shall operate the ambulance at the Airport at its own cost ;
- c) In case of any aircraft crash or any major medical emergencies, the successful bidder shall make available additional and adequate number of personnel mentioned in

Clause (b) above and shall also provide required number of psychologists/psychiatrists/ trauma counselors etc.;

- d) Appoint and roster three (03) professionally qualified paramedic (emergency medical technician), at the cost of successful bidder, for round the clock operation of three (03) ambulances owned by BIAL
- e) at its own cost and expense, undertake, comply with and perform all its obligations;
- f) agrees to provide support to the Airport and undertakes to observe, comply with and perform its duties and responsibilities;
- g) participate in all kinds of Emergency Mock Exercises organized by BIAL where Airport Medical Service has direct or indirect role to play, take up mock exercises at its own facility and associated organizations;
- h) adhere to all requirements including documentation projected by BIAL for fulfilling Directorate General of Civil Aviation, Bureau of Civil Aviation Security and other relevant authorities;
- i) establish a system for continuity of its own business to complement BIAL Business Continuity Management Systems;
- j) shall adhere to all the applicable laws;
- k) not to do or omit to do any act, deed or thing which may in any manner be violate any applicable law related to aviation and Airport; and
- l) set up two way hotline / dedicated telephone connectivity between BIAL and Hospital.

3. TERM

The successful bidder shall manage, operate and maintain the Facility/ Service for a minimum period of three (3) years and the same may be extended for such further period at the sole discretion BIAL.

4. PRE-QUALIFICATION CRITERIA

- 4.1 The bidder should have at least hundred (100) bedded multi-specialty hospital in a single establishment in the jurisdiction of Bangalore operating for the past two (02) years; and
- 4.2 The bidder or its allied partner should have considerable experience/knowledge in handling disasters.

4.3 Evaluation of proposals and criteria

The evaluation of the proposals will be based on the following criteria and weightage:

4.3.1 Major criteria

Sl. No	Criteria	Weightage
1	Organization's Experience in aviation and non-aviation crisis management.	15%
2	Own ambulance Facility/ Service and entering into Service agreements or Memorandum of Understanding with number of other ambulance service provider in Bangalore city for proving ambulance services.	15%
3	Entering into Service Agreements or Memorandum of Understanding with number of other hospital/s for getting the medical Facility/ Service, Medical personnel and medical supply within 40 km from Airport.	15%
4	Availability of Qualified / Experienced Aviation Medicine Specialist in the team meant for BIAL.	10%
5	Certificates and credentials in providing medical service/disaster management/infrastructure.	10%
6	Availability of qualified professionals and Ability to provide support in the field of psycho somatic and trauma counseling.	10%
7	Financial soundness of the bidder.	15%

4.3.2 Desirable

Additional weightage will be given to the bidder, who has the following (10%):

- 4.3.2.1 Cardiac Specialist with Cardiac unit;
- 4.3.2.2 Trauma and Burn Specialist with burn unit;
- 4.3.2.3 Number of beds reserved at the bidder's Hospital for disaster Management;
- 4.3.2.4 documented Business Continuity Management System/ Accreditation;
- 4.3.2.5 Number of emergency/medical mock exercises conducted in the past two years;
- 4.3.2.6 Association/engagement with State/National Disaster management framework and systems;
- 4.3.2.7 Accreditations and track records for best industry practices;
- 4.3.2.8 Geographic Proximity of the bidder Hospital to the Airport;
- 4.3.2.9 Size and combination of the team dedicated to BIAL services and their qualification and experience; and
- 4.3.2.10 Advanced facility for medical transportation viz. air lifting etc.

5 EARNEST MONEY DEPOSIT (EMD)

Each bidder, along with proposal documents shall enclose Demand Draft of Rupees five lakh (Rs.5, 00,000/-), favoring "**Bangalore International Airport Limited**" payable at Bangalore, as EMD. EMD of the unsuccessful bidders will be returned within 60 days,

without any interest, after award of contract. EMD of the successful bidder will be converted as security deposit. Proposals without EMD shall be summarily rejected. BIAL will forfeit the EMD of the successful bidder, in the event the successful bidder fails to enter into an agreement with BIAL within the time stipulated by BIAL.

6 SECURITY DEPOSIT

In order to ensure the payment of the license fee, the successful bidder shall deposit, security deposit, in cash/DD/ BG, not later than fifteen (15) days (excluding Saturdays, Sundays and public holidays) from the date of signing of the agreement. This security deposit will be refunded three months after the expiry or early termination of the agreement. The deposit will not carry any interest. The amount of the deposit shall be an amount equivalent to ten (10) months' license fee for the relevant year. The difference amount of security deposit for subsequent years based on the license fee must be paid on or before the commencement of each financial year.

7 SUBCONTRACTING AND FOREIGN EQUITY PARTICIPATION

While strategic partnerships on the marketing side are appreciated, BIAL does not allow any subcontracting to other parties. All orders and billing activities should be only in the name of the selected bidder

BIAL does not restrict foreign equity collaboration. The general laws and regulations in India will apply. However, preference will be given to the independent organization over joint ventures or consortiums.

8. VALIDITY OF PROPOSAL:

- 8.1 The proposal shall be valid for a period of ninety (90) days from the proposal due date. The proposal shall be valid for at least ninety (90) days from the deadline for receipt of proposals. If any Bidder withdraws his proposal before the said period or makes any modification in the price bid or terms and conditions of the proposal then, BIAL, without prejudice to any other right or remedy will be at liberty to forfeit the whole of the earnest money.
- 8.2 In exceptional circumstances, prior to expiry of the bid validity period, BIAL may request the bidder for a specified extension in the period of validity. The request and the response thereto shall be made in writing. A bidder may refuse the request without forfeiting his bid security. A bidder agreeing to the request shall not be permitted to modify his bid, but shall be required to extend the validity of his bid and bid security correspondingly. All the terms of the bidding shall continue to be applicable during the extended period of validity.

9. ASSIGNMENT:

Any assignment of the agreement or of any rights hereunder, in any manner, by operation of law or otherwise, without the prior written consent of BIAL, shall be void. Any such consent shall not relieve the bidder from its obligations under the RFP/agreement.

10. LAW AND JURISDICTION:

The present bid shall be considered, governed by and interpreted in accordance with the laws of Republic of India. The jurisdiction for the purposes of the bid shall be the courts in Bangalore only.

SECTION - III

1. AWARD PROCESS

1.1 General

BIAL is conducting the award process in a fair and non-discriminatory manner:

The information contained in this RFP document and its appendices, is to instruct and guide the bidder in the submission of their proposal for the required services. The bidder shall comply with all the terms and conditions set-out in these documents in the submission of its proposal. Failure to comply with or breach of any of the terms and conditions set-out in these documents, may result in the bidder being disqualified in this RFP, as well as, in future RFPs conducted by BIAL.

1.2 RFP Documents

Those who meet the prequalification criteria mentioned in clause 4.1.1 and 4.1.2 can directly download the RFP documents from the BIAL website and submit the proposal. The information given in the RFP, is for the purpose of submitting a proposal only, and shall not be used, or, distributed to any third party, at any time, for any other purpose.

1.3 Questions during RFP phase

All enquiries or comments regarding this RFP, and any other related matters must be made in writing by e-mail to bcmcoordinator@bialairport.com BIAL will, to the extent necessary, respond in writing to any question and concern of the bidders regarding any element of the issued RFP documents. Such responses will be provided to all the bidders without identifying the originator of the original question or concern. BIAL will not guarantee a response to the questions or concerns received after 5:00 P.M., Indian Standard Time on **February 10th 2012**.

1.4 Submission of Proposal

1.4.1 The bidder shall provide detailed company profile and capability; in case of consortium, both the members of the consortium shall provide the requisite details. The Bidder shall also provide General Information as per the table below:

bidder's Information	
registered name:	
country of incorporation	
year of incorporation	
registered address in the country of constitution	
authorized representative (name, address, telephone numbers, fax numbers, e-mail address)	
place of operation in Bangalore	

Note:

- Please provide a certified true copy of the constitutional documents of the bidder.
- Please provide board resolution/power of attorney in favor of authorized representative authorizing him/her to submit the proposal and execute the agreement.
- In case of a consortium, the above details should be submitted by each consortium member. In addition, a document supporting the nomination of the lead member shall also be provided.
- Please provide the Details of Hospital/infrastructure/equipment of Bidder as per the format in **Appendix 1**

1.4.2 The information required in submitting the proposal is outlined in **Appendix 2**.

The proposal should be submitted either singly, or as a consortium, through the authorized lead member incorporated in India.

The proposal shall be written in English. An English translation shall be provided for proprietary or corporate documents, which are written in any other language.

The documents should be submitted as follows:

- a) Two originals of all the documents in hard printed format; and
- b) Two soft copies of all the documents on two separate CDs

to the following address:

Bangalore International Airport Limited
Administration Block, Alpha 2
Bengaluru International Airport,
Devanahalli, Bangalore 560 300, India

Kind Attention to: Mr. Bibhudatta Patnaik.
General Manager- Procurement & Contracts.

The proposal must be clearly marked as “RFP for providing the medical Facility/ Service at BIAL” and the time line for the submission of proposal and tender is:

Uploading of RFP document	February 01 st 2012
Questions/clarification during RFP phase	February 10 th 2012
period for submission of proposal	February 10 th to 17, 2012
Evaluation of proposals and letter of intent	February 24 th 2012
Agreement with the successful bidder	March 10 th 2012
Commencement of the Facility/ Service	April 2 nd 2012

Upon award of contract, the successful bidder shall enter into an agreement with BIAL and tentative, but the general and special terms and condition of contract will be published in the website before the proposal submission date.

BIAL does not take any responsibility for delayed delivery and shall not accept any delayed proposal.

1.5 Responsibility of bidder

It is the sole responsibility of the bidder to:

- a) examine and understand the RFP documents and to verify their completeness. In the event that, there is any page or document obviously missing, or, erroneously inserted in the documents supplied, the bidder shall apply to BIAL to have such discrepancy rectified well before the RFP closing date;
- b) familiarize itself with the premises at which, the services will be conducted, and any relevant fixture, fitting and equipment there to be utilized, or, that may otherwise be relevant;
- c) make all relevant investigations in relation to the performance of its obligations pursuant to the bidder’s right;
- d) obtain and verify any and all information required by it, for the purpose of completing the RFP, prior to submitting the proposal.

The bidder should inform BIAL of any concern implied, or related to, but not specifically mentioned in the brief, or other documentation.

BIAL reserves the right to negotiate with the nearest/best bidder after submission of the proposal. BIAL intends to conclude the selection process by the **February 24th 2012**.

APPENDIX 1

Details of Hospital/infrastructure/equipment of Bidder

Sl.No	Facility/ Service	Yes	No
1	TB		
2	Anesthesia		
3	E & T		
4	General Medicine		
5	Orthopedic		
6	Pediatrics		
7	Pathology		
8	Cardiology and ECG etc.		
9	Neurology		
10	Radiology		
11	Oncology		
12	Fully equipped operation theater		
13	General surgery		
14	Dedicated disaster management Ward/Beds		
15	Own ambulance Facility/ Service		
16	Blood bank		
17	Round the clock dedicated medical helpline		
18	Qualified medical staff round the clock and supporting staff		
19	Emergency trolley and trolley bay		
20	24x7 medical store		
21	Aviation Medicine		
22	Qualified Psychologists / Psychiatrists		
23	Burn Unit / Facility / Ward		
24	No of ICUs		

- the bidders are free to provide any additional/more information pertaining to the Facility/ Service in the hospital/s owned by it

APPENDIX 2

Information to be provided by Bidder s

bidder shall provide BIAL satisfactory evidence of their eligibility, their capability as well as the adequacy of their resources to purchase the equipment and carry out all medical service activities at the Airport in an efficient and effective manner. Bidder shall provide BIAL the following information in the same structure as presented below with the submission of its proposal.

1. Management Summary

Summary of key points of proposal has to be provided.

2. Company Profile

2.1 Ownership and Control

The bidder shall provide evidence of incorporation in India, or the intended plan for the incorporation in India of the entity proposing to enter into agreement with BIAL.

In case of a consortium, please provide for each shareholder of the proposed consortium the following:

- I. name
- II. place of incorporation
- III. ultimate controlling beneficiary
- IV. ownership percentage in the proposed consortium and letter of commitment to take up the proposed shareholding
- V. lines of authority and means of co-ordinating the members of the proposed consortium
- VI. Provide information regarding any known rights, obligations or intentions of any person to acquire or dispose of any shareholding or any shareholder rights in the proposed consortium

2.2 Financial Information

The bidder shall demonstrate its financial planning experience and the financial capability necessary to undertake this project.

The bidder shall submit evidence of its ability to raise necessary equity/debt funds on a favorable basis including the names of bankers or institutions providing credit facilities to the proposed Facility/ Service for managing and operating Facility/ Service.

Each bidder (or its intended shareholders identified above) shall provide:

- (i) Evidence of registered and paid-up capital
- (ii) A complete copy of audited financial accounts for the last 2 financial years

- (iii) Any interim financial results which have been published since the latest audited accounts

2.3 Relevant Experience

The bidder shall provide information regarding the experience of each shareholder/member of the consortium including:

- List of current contracts with airport for providing the same service applicable by end of December 2011;
- Summary list of experience in handling the air crash and burn management;
- Any other experience relevant for providing the medical service at the Airport.

2.4 Environmental competence

Give description and evidence of initiatives and internal rules and regulations to protect the environment and disposal of medical and surgical waste.

2.5 Quality Assurance and accreditations

Give description and evidence of the received certificates of quality assurance.

3. **OPERATIONAL PLAN FOR THE AIRPORT**

The bidder shall give details of operation model proposed for the Airport, including but not limited to:

- i. General set up of operation.
- ii. Operational procedures.
- iii. Quality assurance procedures.
- iv. Ambulance and other related services.
- v. Human Resources plan in line with applicable laws including ILO.
 - a) Estimated number of personnel,
 - b) description of qualification, education and training,
 - c) profile and qualification of management team for the Airport,
 - d) planned number of expatriates, if any, to be permanently stationed in Bangalore,
 - e) Required infrastructure according to **Clause 2.1 [Land and Space Requirements]**.
- vi. Action plan to receive the necessary approvals from governmental authorities and other governmental approvals identified by the bidder.
- vii. Environmental protection policy.
- viii. Electrical power demand, water supply demand, bio-waste disposal demand, toilet water disposal demand.
- ix. Business continuity plan for medical facility at BIAL

4. Financial Plan

The Financial Plan which includes a minimum of the following major issues shall be consistent with the information given above and clearly specify the assumptions, including demand forecasts and estimated market shares:

- i. Investment Plan for three (3) years after commencement of services
 - Investment in equipment per equipment category
 - Investment in facilities
 - Pre-operating expenses
 - working capital
- ii. Funding for three (3) years after commencement of services
 - equity, by each member of the consortium
 - debt, indicating main debt conditions assumed

5. OTHER INFORMATION TO BE SUBMITTED

- 5.1 The bidder shall attest that all its services, facilities and equipment used for the provision of the services will meet or exceed relevant local and international regulations, standards and codes.
- 5.2 The bidder shall attest that all the information provided in his proposal is true and complete.
- 5.3 The bidder shall give the commitment of its authorized representatives that the agreement according will be signed, if selected by BIAL, and in the event the selected bidder fails to enter the agreement, the EMD of such bidder will be forfeited by BIAL, and BIAL will award the contract to the next nearest/best bidder.
- 5.4 Supporting documents regarding foreign equity collaboration, if any.

6. PROPOSALS AND OTHER INFORMATION

The bidder is free to submit - separated from the above - any other information that might be relevant for the evaluation of the tender.